tax talks

Small Business Tax Issues



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– Prior to H&R Block:

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- Ran my own consulting firm: 2009 2015 helping small businesses
- Bookkeeper

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 Locations

- Prior to H&R Block:
 - Business consultant
 - Manager of the Small Business Institute for UW.

Presentation Topics

- Starting a Business
- Business Entity
- Record keeping
- Travel
- Auto
- Estimated taxes
- Payroll
- 1099 MISC
- Affordable Care Act
- Assets
- Losses
- Home Office
- Areas that gets IRS attention



Starting a Business

- Choice of tax year
 - Calendar year (January 1 December 31)
 - Fiscal year (begins on first day of selected month; ends on last day of 11th following month).
- Start up Expenses
 - Research, consultants, attorney fees, setting up website..etc.
 - Capitalizing
- Accounting method
 - Cash
 - Accrual, records income as it is earned and expenses as incurred, regardless of when received or paid.
 - Hybrid, a combination of cash and accrual. Often using accrual for income and inventory and cash for everything else.

*Tax preparers need to know this information

Entity choice

- •Entities:
 - Sole proprietorship
 - LLC Single member or multiple members
 - Partnership
 - Corporation
 - S corporation
 - C corporation
- Tax preparers need to know this information in order to file your return properly
- Consult with an attorney

^{*}See the handout we provided for more information

Payroll Taxes

- •Employers must report wages, tips and other compensation paid to an employee by filing the required form(s) to the IRS.
- •Taxes withheld for federal income tax or social security and Medicare = Form 941
- •FUTA (unemployment taxes) Form 940
- High penalties for failure to pay employment taxes
- •Calculating payroll is not easy. Can cause all kinds of issues internally and externally.
- •Your handout has some steps for calculation I **strongly** recommend using a company like ADP, Zen Payroll, Gusto... etc. doing this for you and they will send in the other forms on your behalf to IRS

Hiring employees

- Apply for an EIN, Employer Identification Number
- •I-9 Employment Eligibility Verification, for each employee (SS card, passport & drivers license)
- •Employees fill out W4 Employee's Withholding Allowance Certificate
 - End of the year you give them a W2
- Contractors fill out a W9
 - 1099 MISC at the end of the year
- •If you have employees in other states, you must also comply with the income tax laws in those states too

^{*}Tax preparers need to know who were W2 and 1099

Form 1099 - MISC

- Any **individual or business** that you contract with for over \$600 per year
- The individual cannot be an employee
 - S and C Corps don't need one typically but if they are a small business, send one to be safe.
 - You will always send them to:
 - Healthcare Provider
 - Fish purchases for cash
 - Attorney fees
 - Gross proceeds to attorney for legal settlements

Ex. You hire a consulting firm that is 2 people but they are registered as an LLC – you would still send one

- One copy to IRS and one to individual or business
- Must get a W9 from individual or business for their tax payer id. Some Sole Proprietors will use their social.
- Employee reimbursement and bonuses DO NOT go on a 1099- MISC
- You are required to get the 1099- MISC to contractors by January 31st and to the IRS February 28th

Affordable Care Act

- •Less than 25 full-time employees may be eligible for a Small Business Health Care Tax Credit to help cover the cost of providing coverage.
- •50 or less employees may be eligible to buy coverage through the Small Business Health Options Program (SHOP).
- •50 or more full-time equivalent employees will need to file an annual information return reporting whether and what health insurance they offered employees. In addition, they are subject to the
- •Employer Shared Responsibility provisions.
- •Regardless of size, all employers that provide self-insured health coverage to their employees **must file an annual return reporting** certain information for each employee they cover.
- *Additional Information and links on your handout

Record Keeping for Taxes

Keep detailed records

- Scan receipts and keep them electronically filed online (Dropbox or upload the image to QuickBooks)
- Write notes on receipts put notes into QuickBooks in the memo section-
- Keep a mileage log
 - Starting point, Destination, Miles there (or odometer reading), and purpose of the meeting
- Hire a bookkeeper
- Don't use business credit cards for personal expenses or the reverse – Keep business and personal separate
- Make sure business expenses are in the business name
 - Cell phone, Faxing Service, UPS shipping service...etc.

Business Travel



- **Keep Receipts** Meals, lodging, transportation (airline, taxi, train), laundry..etc.
 - Credit Card charges aren't enough without explanation
 - Ex: Seminar and then Disneyland after with family Write off seminar but not family related travel expenses
 - Ex: Lunch with a client document who client was, what was discussed, business purpose
 - Just talking to someone on vacation and exchanging business cards, does not make that vacation business travel

Auto Deduction



- Expenses vs. Standard mileage rate:
 - Standard mileage = .55 per mile (2014)
 - You must have a mileage log
 - You must have the beginning miles and ending miles for the year
- Expenses:
- Gas, auto repair, insurance, maintenance, cleaning, tire...etc
 Buying/ Leasing a car for business:
 - If a vehicle is used exclusively for business purposes, you may generally deduct the full cost of operating the vehicle
 - If you use a vehicle for business on a part-time basis, you will have to allocate your expenses based on your business and personal use.

Estimated Taxes and Back Taxes

What are Estimated Taxes?

- Start = After your first year of business
- Based = On prior years taxes paid
- When to file = Quarterly
- Why = IRS wants businesses to pay as they go. Just like your withholding on your personal paychecks

B&O Taxes (Business and Occupation):

- State B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business.
- Calculated on the **gross** income from activities. This means there are no deductions from the B&O tax for labor, materials, taxes, or other costs of doing business.

Business Assets

Assets = Building, machinery, computers, software, (anything that has value that you paid for)

- •The way to write off assets:
 - Take a deduction in the year of purchase
 - Depreciation of the asset
- Time your purchase of assets to offset profits

Financed assets – write off interest each year

- •Assets for Personal use (Listed Property):
 - Computer (60% Business/ 40% personal)
 - Car
 - Document the % of use

Net Operating Losses

- A *net operating loss* occurs when business expenses exceed business income.
- Wages are included in business income when calculating an NOL.
- Ordinarily, a business with an NOL may carry the loss back only two years.
- •There are exceptions for farm losses and certain other circumstances.

Important: A business still has the option of NOT carrying a loss back at all.

- If a loss is not carried back, or a loss remains after applying the carryback provisions, it is carried forward up to 20 years.
- You must elect to waive the carryback period by the extension due date of your tax return.

Home Office Expenses

2 Methods to account for home office:

Regular and Simplified(Safe Harbor)

- Regular = Intensive record keeping but higher deduction possible (keep all receipts!)
- Simplified = Simple calculation based on square footage x
 \$5 (Max of 300 Sq. ft)
 - Used exclusively for business (not a kids playroom or guestroom)
- IRS does look at it but not a trigger for an audit like it use to be

Potential Tax Audit Triggers

- Higher than average income
- Out of proportion deductions
- Rounding numbers
 - Ex:\$60,002 rounded down to \$60,000
- Home office deductions- Unreasonable or high
- Claiming business losses year after year
- Filing a schedule C
- Excessive deductions for business entertainment
- Claiming vehicle as 100% business use

Schedule C - Part 1 Income

SCHEDULE C (Form 1040)

Department of the Treasury Internal Revenue Service (99)

Profit or Loss From Business

(Sole Proprietorship)

► Information about Schedule C and its separate instructions is at www.irs.gov/schedulec.

► Attach to Form 1040, 1040NR, or 1041; partnerships generally must file Form 1065.

OMB No. 1545-0074

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Name (of proprietor	Social s	ecurity number (SSN)		
Α	Principal business or profession, including product or service (see instructions)	B Enter code from instructions			
		 			
С	Business name. If no separate business name, leave blank.	D Employer ID number (EIN), (see instr.)			
E	Business address (including suite or room no.) ▶				
	City, town or post office, state, and ZIP code				
F	Accounting method: (1) ☐ Cash (2) ☐ Accrual (3) ☐ Other (specify) ▶				
G	Did you "materially participate" in the operation of this business during 2014? If "No," see instructions for I	limit on lo	sses . Yes	No	
Н	If you started or acquired this business during 2014, check here		▶ 🔲		
I .	Did you make any payments in 2014 that would require you to file Form(s) 1099? (see instructions)		Yes	No	
J	If "Yes," did you or will you file required Forms 1099?		Yes	No	
Par					
1	Gross receipts or sales. See instructions for line 1 and check the box if this income was reported to you or	n			
	Form W-2 and the "Statutory employee" box on that form was checked	1			
2	Returns and allowances	. 2			
3	Subtract line 2 from line 1	. 3			
4	Cost of goods sold (from line 42)	. 4			
5	Gross profit. Subtract line 4 from line 3	. 5			
6	Other income, including federal and state gasoline or fuel tax credit or refund (see instructions)	. 6			
7	Gross income. Add lines 5 and 6	7			
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Schedule C – Part 2 Expenses

	GIVES INCOME. MUST MESS J A	щo.										
Part II Expenses. Enter expenses for business use of your home only on line 30.												
8	Advertising	8			18	Office expense (see instructions)	18					
9	Car and truck expenses (see				19	Pension and profit-sharing plans .	19					
	instructions)	9			20	Rent or lease (see instructions):						
10	Commissions and fees .	10			а	Vehicles, machinery, and equipment	20a					
11	Contract labor (see instructions)	11			ь	Other business property	20b					
12	Depletion	12			21	Repairs and maintenance	21					
13	Depreciation and section 179				22	Supplies (not included in Part III) .	22					
	expense deduction (not included in Part III) (see				23	Taxes and licenses	23					
	instructions)	13			24	Travel, meals, and entertainment:						
14	Employee benefit programs				a	Travel	24a					
	(other than on line 19)	14			ь	Deductible meals and						
15	Insurance (other than health)	15				entertainment (see instructions) .	24b					
16	Interest:				25	Utilities	25					
a	Mortgage (paid to banks, etc.)	16a			26	Wages (less employment credits).	26					
b	Other	16b			27a	Other expenses (from line 48)	27a					
17	Legal and professional services	17			Ь	Reserved for future use	27b					



Let's take questions!!